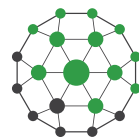


# SUPPLIER MANAGEMENT



**TVC**  
TOTAL VALUE CHAIN

A **Foodland** GROUP ENTERPRISE  
Radhakrishna

# THE CLIENT

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- A world leader in QSR, the client works with multiple vendors and suppliers located across more than 20 places in India supplying more than 500 SKUs.



500+ SKUs



Multiple suppliers



Over 20 locations

# THE CHALLENGE



Complexity in managing suppliers by the client affecting forecast, MRPs, production and procurement, inventory management, order management, payment cycles, compliance and performance.

# THE SOLUTION

An integrated demand, forecast and order management solution across the ecosystem

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## Creating the solution



Post diagnostics of processes and data, we designed a solution where the demand forecast was linked to create the MRP for each vendor.

## Rolling forecasts



Vendors were provided with firm next and 3 months rolling forecast at the beginning of each month. This helped vendors to align their production and procurement plans.

## Static parameters



Static parameters such as lead time, MoQ, inventory level were defined in the solution.

## Solutions integration



Order management solution integrated with the Supplier management solution to ensure segregated customer orders were broken down to purchase orders. The solution was linked to supplier payment system.

## Compliance at source



The solution also integrated the QA and QC checklist at source and mandated the supplier to adhere to the FASSAI standards.

## Performance tracking



The solution monitors the performance of each vendor on a regular interval to avoid any disruption in the supply chain.

# RESULTS

Better order accuracy, increased fulfilment, improved line fill

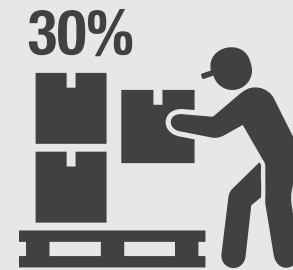
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- SIFOT improved by 22%



- Returns to suppliers reduced drastically



- Inventory at DC reduced by 30%

# TOTAL VALUE CHAIN

Services that deliver the future

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## Supply Chain Planning

- Predictive solutions for supply chain management.

## Supply Chain Management (3PL)

- Prime partner for warehousing, logistics and value added services.

## Operations Centre

- Increase efficiency through operations expertise and control.

## Unit Management

- Enhance unit performance and profitability - managed in real-time.

## Automation

- Improve execution quality through automation.

More about what we do at [www.totalvaluechain.com](http://www.totalvaluechain.com)